

COST ASSOCIATED WITH STARTING REAL ESTATE SCHOOLING

Bookings and Materials \$199.00 payable before classes start.
Visa/MC/American Express

LICENSE FEES

Maryland Real Estate Exam cost is \$65.00 Maryland Real Estate Salesperson License is \$65.00 for the first two years.

ASSOCIATION FEES

Initiation Fee - \$100.00 (One time fee). Annual dues to National, State and County Assn. of Realtors. Approximately \$550.00 per year pro-rated throughout the year. Each local Association may be different.

MULTIPLE LISTING SERVICE (MLS)

Metropolitan Regional Information System (MRIS) Listing Data Base covering most of Maryland and growing.
Training and support -\$295.00. (One time fee)
Quarterly assessment -\$165.00 Visa/MC service/Bank Debit/Auto Debit

LOCK BOX USE

Sentrilock - \$175.00 - This includes Sentricard and Card Reader used to renew your card. Services can be expanded to include multiple counties that are on the Sentrilock. Services available through the local Association.

OFFICE EXPENSE

1000 Standard Business Cards- Approximately \$75.00 Sales Training for Fast Start- provided free (90 day structured program) Yard Signs for listings- provided
Administrative Support, Technology Support Sales Support Errors and Omissions Insurance- \$350.00 billed bi-annually

MARKETING MATERIAL

Will vary with your business plan, but \$500 to \$1000 would be realistic to get your business going.

* (All costs are subject to change.) *